



September 24, 2025

The Honourable François-Philippe Champagne
Minister of Finance
minister-ministre@fin.gc.ca

Dear Minister Champagne,

On behalf of the members of Medtech Canada, I am writing to you today to request an extension of the current six-month relief of retaliatory tariffs for health care, including medical devices, which is set to expire on October 16, 2025.

As you know, Medtech Canada is the national association representing the medical technology (medtech) industry in Canada that employs over 35,000 Canadians in approximately 1,500 facilities across the country. Our members range from the smallest to the largest technology innovators that are integral in supporting the delivery of critical health care infrastructure.

Although the manufacturing of medical technologies in Canada has seen significant growth in recent years, many of these manufacturers remain reliant on U.S. based suppliers for intermediate products and materials. While I am happy to share that the federal government removing most retaliatory tariffs positively impacted many of our members, unfortunately, the sector-based 25% retaliatory tariffs on steel and aluminum still poses many challenges, since several medtech companies import these materials for medical devices such as diagnostic imaging and orthopaedic implants. In fact, there are at minimum, 85 products listed on Canada's retaliatory tariffs as of September 1, 2025, that could impact thousands of Canadian medical devices. Given that the aluminum and steel-based inputs are medical grade and their use in a device have been approved by Health Canada, locating an alternative domestic source is not feasible.

As Medtech Canada and our US counterpart AdvaMed continue to advocate for zero for zero tariffs on medical devices, we remain grateful that the federal government has implemented measures to mitigate the harmful impact tariffs would have on our health care system and Canadian patients. To that end, since a considerable effort has been made by our members and Finance Canada officials to submit and process applications for remissions as per the current six-month relief for the health care sector, once these companies have been approved, we believe it would be most beneficial to all parties that medtech companies impacted by the steel and aluminum tariffs, should continue to have those associated tariff fees waived at the border, post October 15, 2025.

On behalf of Medtech Canada members, thank you in advance for considering this request. We look forward to working with the government over the next several months to strengthen

Canada's medical technology industry and continuing to support the health care needs of Canadians.

Sincerely,

A handwritten signature in black ink, appearing to read "Nicole DeKort". The signature is fluid and cursive, with the first name "Nicole" and last name "DeKort" clearly distinguishable.

Nicole DeKort
President and Chief Executive Officer
Medtech Canada

CC: Chris Forbes
Deputy Minister of Finance
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